TACOMA CHAPTER NATIONAL RAILWAY HISTORICAL SOCIETY

(A Washington Nonprofit Corporation) 2501 East D Street, Room 204 -- P.O. Box 340 -- Tacoma WA 98401 -- (253) 272-3000

Board of Directors National Railway Historical Society 100 No 20th Street, Suite 400 Philadelphia PA 19103 October 18, 2012

Final Report - Cascade Rails 2011 - NRHS Convention - Tacoma, Washington

Tacoma Chapter NRHS hosted the 2011 National Convention of NRHS at Tacoma, Washington, June 20 – 26, 2011, named "Cascade Rails 2011."

All excursion trains, rail and bus tours, seminars, a dinner cruise, and a banquet, over seven days of convention activity were operated as scheduled.

A total of 710 persons registered for at least one event.

The accounting is now complete, with all expected revenues now received, and all known bills, expenses, fees, and taxes now paid. A contractual portion of convention net proceeds has been remitted to NRHS as outlined below.

Gross revenue from ticket and event sales, after deducting necessary ticket refunds and related minor adjustments as compassionate accommodation to those whose plans unavoidably changed, totaled \$409,228.00.

Gross expenses, adjusted for certain refunds of prepaid expenses, totaled \$360,148.00.

Net proceeds from convention operations totaled \$49,080.00.

Of this amount, our agreement with NRHS provided for dividing the first \$10,000 of net proceeds, if any, equally between NRHS and Tacoma Chapter. This first \$5,000 payment was remitted to NRHS in November 2011.

Of the remaining \$ 39,080.00 in net proceeds, our agreement provided for 20% (\$7,816.00), to be remitted to NRHS after all expenses were paid and the balance of 80% to be retained by Tacoma Chapter NRHS as convention host. Of this amount, a second payment of \$5,000.00 was made to NRHS in April 2012, and the balance of \$2,816.00 will be remitted to NRHS by October 31, 2012.

October 18, 2012 - Page 2.

We wish to express our deep appreciation for the long hours and capable technical assistance provided by Dennis Springer and others at Fernley & Fernley as together we implemented the successful first-ever electronic registration and ticket-ordering process for an NRHS convention.

Excellent cooperation and support received from our many event vendors and facility hosts was essential to our successful operation. These included Amtrak, Argosy Cruises, BNSF Railway, California Zephyr Railcar, Friends of 4449, Mt. Rainier Scenic Railroad, Northwest Railway Museum, Sound Transit, Tacoma Rail, Washington State History Museum, and our convention base - the Hotel Murano.

Our convention was truly a team effort that could not have been accomplished without the dedicated participation of more than 50 members of Pacific Northwest, Columbia River, Inland Empire, Yaquina Pacific, and Tacoma Chapters of NRHS.

Finally, we wish to acknowledge the essential support and seasoned guidance of former NRHS National Convention Committee chairman Carl Jensen and his capable convention committee members, including Edward Graham, John Goodman, Mia Mather, and our dear friend, the late Joseph Williams. Mr. Williams carefully counseled our convention staff on many diverse matters as our quietly competent and very effective NRHS Assistant General Counsel.

Our thanks go to NRHS for the opportunity to host the Cascade Rails 2011 Convention.

Emporation

Edward M. Berntsen President, Tacoma Chapter NRHS, and General Manager, Cascade Rails 2011.