

# As approved by the Board on September 13, 2016 via email.

Meeting Minutes
NRHS Board of Directors
Holiday Inn - Stapleton
Denver, CO
Friday, July 22, 2016

Pursuant of notice, the Board of Directors of the National Railway Historical Society, Inc. met at the Holiday Inn-Stapleton in Denver, CO on July 22, 2016.

# 1) Call to Order - Open Session

President Al Weber called the meeting to order at 8:30AM MDT on Friday, July 22, 2016.

# 2) Welcome and Roll Call

President Al Weber welcomed the Directors to this meeting. The Board attendance for this meeting was as follows:

Name	Office	Present	Absent
Al Weber	President	1	
Joseph C. Maloney, Jr.	Vice President	1	
David Flinn	Global Director (2014 - 2018)		U
E. Steven Barry	Global Director (2014 - 2018)	1	
Walter Zullig	Global Director (2012 - 2016)	1	
Robert J. Ernst	Global Director (2012 - 2016)	1	
William Bain	Global Director (2012 - 2016)		E
R. Douglas Scott	District 1 Director (2014 - 2018)	1	
Tony White	<b>District 1 Director (2012 - 2016)</b>	1	
Harold Shaak	<b>District 2 Director (2014 - 2018)</b>	1	
Mark S. Eyer	<b>District 2 Director (2012 - 2016)</b>	Р	
Frank Fowler	<b>District 3 Director (2014 - 2018)</b>	1	
Ralph Robert Bitzer	<b>District 3 Director (2012 - 2016)</b>	1	
Sanford Williamson	District 4 Director (2014 -2018)	Р	
Larry Dyer	<b>District 4 Director (2012 - 2016)</b>	1	
Jim Pahris	<b>District 5 Director (2014 - 2018)</b>	1	



Wesley F. Ross	<b>District 5 Director (2012 - 2016)</b>		E
John Goodman	District 6 Director (2014 - 2018)	1	
Duane Durr	District 6 Director (2012 - 2016)		U
Steven Siegerist	District 7 Director (2014 - 2018)	1	
Skip Waters	District 7 Director (2012 - 2016)	1	
Jeffrey S. Smith	District A Director (2014 - 2018)		U
Wes Weis	District A Director (2012 - 2016)	1	
Jack Hilborn	District B Director (2014 - 2018)	1	
Vacant	District B Director (2012 - 2016)		

P = Attended via phone E=Excused Absence U=Unexcused Absence

There was a quorum present in order to conduct business.

General Counsel John Fiorilla was in attendance and Comptroller Bob Heavenrich was attending via the phone.

# **Approval of April 2016 Minutes**

The minutes of the Spring 2016 Board of Directors' Meeting were approved via email and posted to the admin site on June 16, 2016.

### 3) President's Report

President Al Weber welcomed everyone to the meeting. He thanked all of the volunteers who have helped the Society in the past year. The renewal cycle for memberships will start soon. Al will create the mailing list for the renewals about September 1, 2016, and the mailing will occur about October 1, 2016. The next issue of the *NRHS Bulletin* is heading for the printer and will be out in August.

Al reported he tries to answer all inquiries received via email or the NRHS phone line. He urges members to send inquiries and complaints but also have a solution to the complaints.

# 4) Officers, Directors' and Service Directors' Reports

# **Vice President Joe Maloney**

Vice President Joe Maloney reinforced the comments of President Weber regarding receiving complaints. It is only helpful if a member is willing to be part of the solution to the problem.

Joe has continued work on the Chapter Reports which updates the chapters on their renewals for 2016.

**Library Committee** – Joe reported that the Library Committee has received a proposal from the group in Dallas, TX. Joe is awaiting any response from a group in Connecticut. If no communication is received shortly, the Library Committee will start negotiations with the Dallas group.

**Membership Awards** – Joe will be reordering 25 year pins. He will be attending the Pocono Mountain Chapter's anniversary celebration in August.

Joe presented a 25 year pin to NRHS Director Jack Hilborn.

# **Secretary - Bob Ernst**

The minutes of the Board of Directors' Meeting held in Cumberland, MD in April were approved by the Board via email and posted to the NRHS public admin site on June 16, 2016. He reminded the Board that past minutes of the Board of Directors' Meetings are posted on the admin site and go back to 2009.

#### **General Counsel - John Fiorilla**

General Counsel John Fiorilla worked with the RailCamp Committee to secure insurance for this year's camps. It was difficult to obtain and only one carrier was willing to quote. In part, this was caused by the past claim made against RailCamp. John will be able to negotiate with a broker that the NRHS has worked with in the past. The broker was unable to work with the NRHS due to a non-compete clause when he moved to another agency.

Insurance for the 2016 Convention is in place and at a reasonable cost for this type of event.

John explained to the Board all of the various insurance polices the NRHS is covered by and why costs differ from year to year.

John explained how his firm, Capehart Scatchard, is handling the mail for the NRHS and it is being done in cooperation with his partners at the firm. The NRHS is not being charged for the mail room service.

**Electoral Committee** – John Fiorilla reported that candidates have been found for all positions with no contested elections. The ballots were mailed on time and are due back by August 1, 2016. The ballot counts will be published in August.

#### **Treasurer - Bob Bitzer**

Treasurer Bob Bitzer reported that the Society's finances are stable, running in the black and cash flow is strong. The 2015 audits and 990 forms are almost finalized at the auditors, Padden, Guerinni and Associates.

Bob is requesting that all officers and service directors place their 2017 budget requests with him by September. The 2017 budget will be discussed and approved at the 2016 Fall Conference in Portland, OR.

Bob reminded everyone that past financial reports are part of the meeting minutes and are available on the admin site in the public section. Any questions regarding the financials can always be directed to him or Bob Heavenrich via email at any time.

NRHS Comptroller Bob Heavenrich reported that the Combined Federal Campaign (CFC) application for 2017 is approved. He thanked NRHS Director Wes Ross for his work on the CFC application.

Bob Heavenrich explained that the PGA audit is taking longer than expected partly due to not holding a pre-audit meeting with PGA. All inquiries are being handled by email. Another issue is the manual handling of dues renewals for members not using Amilia.

Bob reviewed the 2016 current budget report and balance sheet. (Appendix B) General questions were taken from the Board and members on the finances.

# **Membership Records - Skip Waters**

Skip Waters started his report by extending many thanks to his partner on Membership Records, Hugh Harris. Hugh is doing the majority of work in the renewal process.

The 2017 renewal program with Amilia is ready. In September the renewal mailing list will be compiled and the notices sent in October. Amilia online renewals will start in September. Skip is urging all members to use Amilia as it is the most cost effective way to renew in the NRHS. A link will be available on nrhs.com to the Amilia renewal page. Checks will continue to be accepted but it is the least efficient way to renew as the process is manual to enter the member's information.

Chapters will be able to have read-only access to Amilia. The chapter contact will be able to view their members' information but not make changes.

Hugh will be creating a step-by-step instruction sheet for the membership to assist in the Amilia renewal process.

Bob Bitzer reviewed the Wells Fargo lockbox process to demonstrate how many steps are taken when a member renews by check.

Skip Waters reviewed the new membership brochure. Based on the discussion of the brochure during the Advisory Council Meeting, it will take about 90 days to make the recommended changes.

(Hugh Harris' report which was presented to the Board is Appendix E.)

# **Bylaws Committee - Bob Ernst**

Bylaws Committee Chairman Bob Ernst thanked his committee for the time and effort placed over the last few months. The committee was not able to come to a consensus on a definition for a chapter. It is recommending that the definition in the current NRHS Bylaws remain unchanged. The committee will continue to take comments and suggestions until the 2016 Fall Conference on this topic.

The committee did create a definition for a NRHS Affiliate Group. A motion will be presented to the Board later under New Business.

### **Advisory Council - Scott Andes**

Advisory Council Chairman Scott Andes gave a report on the earlier meeting of the Advisory Council.

# 5) RailCamp - Becky Gerstung

RailCamp Chairwoman Becky Gerstung reported that the first camp, RailCamp East, was completed safely and enjoyed by all in attendance. The second camp, RailCamp Northwest, will be held next week. RailCamp East had 24 campers and RailCamp Northwest will have 12 campers, including one female camper. Two thirds of the campers had some or all of their tuition paid by a scholarship. All who asked for assistance received financial assistance.

Becky thanked the numerous chapters, individuals and outside organizations that contributed to the scholarship program. Donations will be solicited for the 2017 RailCamps for scholarships and to help cover expenses such as insurance. The goal is to keep the tuition as low as possible for the campers while covering expenses. A full report of both camps will be presented at the 2016 Fall Conference.

Work will begin shortly after the completion of RailCamp Northwest to secure the dates for the 2017 Camps with all of the RailCamp partners.

Becky urged all chapters that are interested in sending a camper to one of the 2017 camps to get their applications in early.

# 6) NRHS Fund - Wes Weis

NRHS Fund, Inc. President Wes Weis will be working with Treasurer Bob Bitzer on a 2017 Budget for the Fund. Wes emphasized the need for the Fund as a way to protect donated monies to the NRHS.

A letter will go out explain the Fund's purpose and to solicit donations.

# 7) Convention Reports

# 2015 Rutland, VT

The final report will be available at the 2016 Fall Conference, as the 2015 audits will have been completed.

# **2016 Denver. CO**

Convention Chairman John Goodman thanked everyone for attending this year's convention. There are less than 300 registered for the convention but John is expecting the convention to break even financially.

# 2017 - Nashville, TN

John reviewed the two hotel options available for the 2017 convention. One is the Holiday Inn – Airport with a room rate of \$129 per night for the dates of June 20-24, 2017. The Holiday Inn will be adding a \$700 fee for the registration room which will need to be covered as a convention expense. The second property is the Sheraton Music City with a room rate of \$149. The dates available at the Sheraton are around May 16 or July 25.

The Tennessee Central Railroad will be the main attraction during the convention.

**Motion:** John Goodman motioned and Bob Ernst seconded to approve the Holiday Inn – Airport for the 2017 Convention with dates of June 20 -24, 2017 and room rate of \$129.

Discussion and questions were taken from the Board and the members in attendance.

The motion passed by a show of hands 12 – 3. Two Directors, Steven Siegerist and Tony White, abstained from the vote.

#### 2018 - TBD

No action taken to date. John is investigating options. District 1 Director Doug Scott commented on the possibility of a Providence, RI based convention. There are cooperative railroads available for excursions and the city is easily accessible via Amtrak and airlines. John will work with Doug on this option.

# 2019 - Salt Lake City, UT

The convention will be held in conjunction with the Union Pacific 150<sup>th</sup> Anniversary celebration on May 10, 2019. John is working with the Union Pacific and other organizations involved in the celebration at Promontory, UT.

# 8) Conferences - Bob Bitzer

#### Fall 2016

Al Baker, Pacific Northwest Chapter, distributed an informational flyer and registration form for the Fall Conference to be held October 14 and 15, 2016, in Portland, OR. Al reviewed the hotel accommodations and events for the weekend. The hotel is ready to take reservations with a deadline of September 9, 2016 to secure the special room rate.

# 2017 and Beyond

Bob Bitzer is calling for chapters to bid on future conferences. No formal proposals have been submitted for 2017 and beyond. Cape Cod Chapter is interested in the 2017 Fall Conference.

# 9) Unfinished Business

#### **Actions of the Executive Committee**

None

### 10) New Business

# **Chapter Withdrawal - New Orleans Chapter**

General Counsel John Fiorilla received a notice from the New Orleans Chapter dated December 8, 2015 to withdraw from the NRHS.

**Motion:** John Goodman motioned and Larry Dyer seconded to withdraw the charter of the New Orleans Chapter. Passed by voice vote.

#### Affiliate Group

A copy of the motion was distributed to the Board prior to the meeting.

**Motion:** Bob Ernst motioned, Walter Zullig seconded to create an Organizational Member as outlined in Article IV, Section 2b of the NRHS Bylaws to be named "Affiliate Group". There was discussion on the way the definition was written. Changes were made with the agreement of the presenters to clarify the definition and voted upon. Appendix C shows the full motion with wording as discussed.

Passed by voice vote.

Full motion shown as Appendix C.

# **RailCamp Policy**

A copy of the RailCamp Policy was distributed to the Board prior to the meeting.

**Motion:** Bob Ernst motioned and Jack Hilborn seconded to approve the RailCamp policy as presented.

There was a discussion of the Policy. It was requested to add a statement to the Policy to outline the membership status given in the NRHS to each camper.

**Amendment Motion:** Skip Waters motioned and John Goodman seconded to amend the Policy to include the statement: "**BENEFITS** - An attendee will receive a student NRHS membership good through the next calendar year."

Passed by voice vote.

There was no additional discussion on the original Policy motion and a vote was taken.

Passed by voice vote.

RailCamp Policy as amended is shown as Appendix D.

# **Privacy Policy and NRHS Mailing List**

President AI Weber started a discussion on the NRHS Privacy Policy as it concerns the use of the NRHS Mailing List. The NRHS does get requests to use its mailing list for commercial purposes. Currently the NRHS is not selling the mailing list or the email list. In past years this practice was done and the NRHS made a few dollars in the sale of the list. Al is asking for comments and suggestions to start the discussion at the 2016 Fall Conference.

# **11) Announcements**

General announcements were made.

# 12) Adjournment

Motion: Steve Barry motioned to adjourn.

The Board meeting adjourned at 12:25PM.

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Robert Ernst	

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# **NRHS Secretary**

# Appendix A Members and Guests in attendance

# National Representatives X - In Person PH - Via phone

Chapter	#	Last Name	First Name	Present
Arkansas-Boston Mountains Chapter	188	Eddy	Kenneth	x
Cape Cod Chapter	183	Scott	Ellen	х
Central Coast Chapter	097	Graham	Edward	х
Cincinnati Chapter	110	Andes	Scott	х
Connecticut Valley Chapter	012	Ballard	Roberta	х
East Tennessee Chapter	042	Hopkins	M.Paul	х
George L. Carter	242	Pahris	Charlotte	х
Heart Of Dixie Chapter	060	Owen	Martin	х
Inland Empire Chapter	089	Simanton	John	х
New York Chapter	022	Sowa	Cora	х
Niagara Frontier Chapter	017	Gerstung	Rebecca	x
North Florida Chapter	160	Fiorilla	Marjorie	X
Old Pueblo Chapter	072	Brubaker	Robert	X
Old Smoky Chapter	049	Freeman	Robert	x
Pacific Northwest Chapter	032	Baker	Al	x
Philadelphia Chapter (Alt)	004	Senin	Peter	x
Potomac Chapter	116	Davidson	Richard	х



Roanoke Chapter	036	Jensen	Carl	x
Saint Louis Chapter	064	Gawedzinski	Ron	x
Tacoma Chapter (ALT)	071	Bergman	Michael	x
Washington DC Chapter	019	Baake	Jon	x
Western Connecticut Chapter	030	Ballard	Roberta	x

# **Members and Guests**

John Fiorilla-General Counsel Bob Heavenrich - Comptroller (Phone) Sheila Dorr Alfred Gurney Helen Shaak Dawn Holmberg - Webmaster Dan Meyer Stan Schmitt

# Appendix B

# Preliminary NRHS Unaudited Budget vs Actual

	Jan - Jun 16	Budget	\$ Over Budget	% of Budget
Income				
4100 · Dues Income	243,837	300,000	-56,163	81%
4200 · Interest and Dividends	2	0	2	
4300 · Sales	123	3,000	-2,877	4%
4400 · Convention	0	250,000	-250,000	4040/
4450 · RailCamp 4800 · Unrestricted Donations	45,470	45,000	470	101% 47%
4900 · Restricted Donations	27,910 14,923	60,000 20,000	-32,090 -5,077	75%
4999 · Other Income	27	20,000	-5,077 27	7370
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Total Income	332,292	678,000	-345,708	49%
Expense				
5100 · Convention	5,378	240,000	-234,622	2%
5200 · NRHS Bulletin	69	60,000	-59,931	0%
5300 · NRHS News	7,405	28,000	-20,595	26%
5350 · Misc. Publication	300	3,000	-2,700	10%
5400 · Membership Records	5,052	20,000	-14,948	25%
5600 · Meetings & Travel	795	5,000	-4,205	16%
5700 · Staff Expenses	4 750	3,000	-3,000	4000/
5800 · Admin. Office	1,752	19,000	1,752	100% 75%
5950 · Financial Fees 6000 · Corporate	13,491 4,880	18,000 5,000	-4,509 -120	75% 98%
6050 · Accounting	14,710	40,000	-25,290	37%
6060 · Legal Fees	5,303	16,000	-10,697	33%
6090 · Insurance	3,026	5,000	-1,975	61%
6100 · Public Relations	0	2,000	-2,000	0%
6150 · Advertising	473	8,000	-7,527	6%
6300 · Fund Raising	0	10,000	-10,000	0%
6400 · Emblem Sales	0	5,000	-5,000	0%
6500 · Services	3,933	5,000	-1,067	79%
6600 · Library Operations	0	0	0	0%
6650 · Rent	6,565	11,000	-4,435	60%
6700 · RailCamp	17,251	48,000	-30,749	36%
6800 · IT Systems 6900 · IT Systems Development	0 893	1,000 1,000	-1,000 -107	0% 89%
6999 · Other Expenses	835	0,000	835	0%
9100 · Grants	35,000	20,000	15,000	175%
Total Expense	127,112	554,000	-426,890	23%
Net Income	205,179	124,000	81,182	165%

# Appendix B

# Preliminary Unaudited NRHS Balance Sheet

ASSETS	June 30, 16	Dec 31, 15	\$ Change
Current Assets			
1000 · Cash Accounts 1200 · Inventory 1300 · Prepaid Expenses 1462 · NRHS Fund Receivable 1700 · Loan to NRHS Fund	396,270 8,958 51,619 30,390 50,000	197,731 5,485 106 22,407 50,000	3,473 51,513 7,983
Total Current Assets	537,238	275,729	261,509
Other Assets			
1600 · Historical Items 1800 · Furn. Fixtures Equip. 1900 · Info Systems	14,940 0 0	14,940 0 893	0 0 -893
Total Other Assets	0	893	-893
TOTAL ASSETS	552,178	291,562	260,615
LIABILITIES & EQUITY			
Liabilities			
2110 · Bills Payable 2200 · Deferred Income 2950 · Litigation Settlement	0 114,111 80,000	5,173 43,502 90,000	70,609
Total Liabilities	194,111	138,675	55,436
Total Equity	358,067	152,887	205,179
TOTAL LIABILITIES & EQUITY	552,178	291,562	260,615

#### Appendix C

#### **MOTION**

To create an Organizational Member as outlined in Article IV, Section 2b of the NRHS Bylaws to be named "Affiliate Group". The definition of an "Affiliate Group" will be a group of non-members or an organization which desires to affiliate with NRHS.

- NRHS membership is not required for any member of the Affiliate Group.
- The NRHS will not track the membership of the Affiliate Group.
- The Affiliate Group has no voting privileges for any NRHS matter.
- The Affiliate Group will have no representation on the NRHS Advisory Council or NRHS Board of Directors.
- Individual members of the Affiliate Group may be NRHS At-Large members or members of a Chapter but the Affiliate Group has no representation through those members.
- The Affiliate Group application must be approved by the NRHS Board of Directors. The NRHS Board of Directors may reject an Affiliate Group application if the Board deems the activities of the group not compatible with the NRHS.
- The Affiliate Group's members are eligible for second tier sales, as defined by the event's committee, for NRHS Conventions and any other NRHS activity.
- The Affiliate Group will receive one copy of all NRHS publications, electronic or printed, to the group's address.
- The Affiliate Group and the NRHS will encourage promotion of each other via publications, social media or web links. Other promotional activities may be approved through the NRHS Board.
- The Affiliate Group will have limited use of the NRHS name and logo or will have use of a NRHS Affiliate Group logo.
- A flat fee of five times the current regular member dues rate for a non-profit organization and ten times the current regular member dues rate for a for-profit organization will be charged to the group. The Affiliate Group rate is for one calendar year ending on December 31 of each year. The Board may allow a pro-rated fee structure during the application process.

End of Motion.

# RAILCAMP POLICY

# **PURPOSE OF RAILCAMP**

RailCamp is an educational experience for young people who have an interest in railroads and railroading. It gives them an appreciation of what railroads have meant to the history, development and economy of our country and how revolutionary technical changes in modern railroading affect today's business. Occupations in the rail industry are unique and this opportunity introduces these young people to the motivation and commitment necessary to pursue a railroad career. The intent is to inspire them to become involved with the many aspects of railroading – as a hobby, volunteering, working for an historical museum or tourist operation or pursuing a career in the rail industry. It encourages them to engage in the future of railroads.

### **DEFINITIONS**

Applicant – any person who makes an application to attend a RailCamp program.

Parent – the person(s) who have the legal authority to make decisions about an Applicant's participation in a RailCamp program.

Chapter – any active Chapter of the NRHS.

Sponsor – a chapter, any museum, corporation, publisher or interested entity agreeing to sponsor an Applicant at a RailCamp program.

Interested Entity – any sponsor other than an NRHS chapter

#### **APPLICATION**

All individuals interested in participation in RailCamp must complete an application provided by the NRHS. The Applicant must complete the application in all respects or the NRHS will not consider the application.

Additionally, the Applicant's parent(s) must complete an affidavit attesting to the accuracy of the information on the application and grant permission for the NRHS to contact any references listed on the application.

The NRHS will accept RailCamp Applicants after a complete review of the application. Chapters or other Interested Entities may nominate an Applicant, but the final decision concerning acceptance to the program rests with the NRHS.

#### **SCHOLARSHIPS**

RailCamp participants may receive scholarships from two sources. First, the NRHS provides a limited number of scholarships to participants. The NRHS awards these scholarships based on financial need and the Applicant's potential to use the skills learned in the RailCamp program. The number of scholarships varies from year to year depending on the investment results and contributions from NRHS members, Chapters and other sources.

NRHS Chapters and Interested Entities may sponsor students. The Chapters or Interested Entities grant the sponsorship on an individual basis to applicants who meet all the admission criteria established by the NRHS. Chapters or Interested Entities may add criteria of their own so long as those criteria are non-discriminatory.

**Final acceptance of a candidate is solely at the discretion of the RailCamp Committee.** The NRHS, at its sole discretion, may share the name of individual Applicants with potential sponsors, and share the potential sources of sponsorships with individual Applicants.

#### **ADMISSION CRITERIA**

The NRHS will decide on an Applicant based on the information provided in the application, the affidavit submitted by the parent and any information the NRHS obtains from the references. The NRHS does not discriminate against any Applicant in its admission process based on race, religious affiliation or lack thereof, national origin, sexual orientation, gender, or disability. Membership in NRHS is not a prerequisite to attend RailCamp.

RailCamp is a learning program requiring participation using operating railroads. Attendees need focused attention and the ability to follow instructions without oversight.

RailCamp normally is attended by persons, aged 14 - 18 who will enter ninth, tenth, eleventh, twelfth grade, or who have graduated from high school in the year of the camp.

Preference will be given to first time attendees, but RailCamp management, at its sole discretion, may admit an applicant who attended a previous RailCamp.

# **SCHEDULE**

Applications will be available on the NRHS website January 1<sup>st</sup>. Applications may be submitted immediately. The final deadline for submission of applications is April 15<sup>th</sup>.

Chapters or Interested Entities wishing to sponsor a camper must notify the RailCamp Committee by January 15<sup>th</sup> of their intentions. The deadline for applications for sponsored campers is March 1<sup>st</sup>. If accepted, spots in either camp will be held for sponsored applicants. Applications received after that date will be taken in order received along with all other applications.

Acceptance is based on meeting all criteria and for the most part is on a "first come, first served" basis. No specific dates are given for acceptance. This process begins as soon as applications are approved which includes contacting all references. All applicants will be notified no later than April 30<sup>th</sup>.

#### NOTIFICATION and FINAL TUITION PAYMENT

Upon notification of an award of a position in the RailCamp program, the Applicant has thirty (30) days to submit the balance of the tuition for the respective RailCamp program. If an Applicant fails to meet this requirement, the NRHS may award the position to another Applicant.

# **REFUNDS**

If an Applicant is accepted for RailCamp and he/she is unable to attend due to a family emergency, the NRHS will refund the tuition the Applicant paid upon submission of requested documentation.

In the event the NRHS cancels a session of RailCamp, the NRHS will refund any tuition paid by the Applicant.

Should an Applicant be prevented from attending a RailCamp program because of war, natural disaster, or some other emergency not involving the immediate family, the NRHS will refund any tuition paid by the Applicant.

In the event an Applicant accepted for RailCamp cannot attend a RailCamp program for a reason this policy does not anticipate, the RailCamp management, in its sole discretion, may review the circumstances and refund any tuition or portion thereof as it deems appropriate.

# **BENEFITS**

An attendee will receive a student NRHS membership good through the next calendar year.

# Appendix E

### NRHS Amilia Administrator Report to the Board, 7/3/2016

Today we have a total of 5,570 Clients(Members) listed in Amilia with current 2016 memberships. There are still a number of renewal payments that aren't recorded in Amilia because I can't find them. Owing to the difficulty that we had with the Lockbox program in the first few weeks I don't have a clean record of every batch of data and whether or not it was processed into Amilia. The data didn't come to me in clean format and I didn't keep careful enough records. I want to express my thanks to the two Bobs (Bitzer and Heavenrich) for their efforts to provide me with the very best information that they could provide despite the problems the vendor was giving them.

I am currently going through ALL the batches of data from Wells Fargo and checking that the names listed are in the database as renewed. That takes a LOT of time and I'm only up to about batch number 25 out of more than 100 batches. I will get through it but not soon.

Membership is still declining. Last year we had just over 8,000 members at December 31<sup>st</sup>, 2015. If we add about 200 for the 'missing' renewals we have 5,800 current members – that means we've lost about 2,200 members or 27.5% of the membership.

Out of a total of 146 Chapters (that's the number listed in Amilia and I think the Board has cancelled one or two charters that are not yet recorded) there are 28 that have less than ten members.

Lake Shore Chapter	2	Conneaut Chapter	9	
Miami Chapter	9	Augusta Chapter	6	
Mississippi Great Southern Chapter	7	Old North State Chapter	8	
Overland Chapter	2	Central Texas Chapter	9	
British Columbia Chapter	8	Rio Grande Chapter	6	
Samuel Spencer Chapter	7	Bradford Ohio Chapter		6
Asheville Chapter	8	Japan Chapter	9	
Pocahontas Chapter	3	Raritan River Chapter	5	
Nebraska RR Museum	6	Southern Kentucky Chapter	7	
Memphis & Charleston RR	0	Scioto Valley Chapter	6	
Gulf Curve Chapter	6	Monterey Chapter	2	
Hagerstown Chapter	7	Shenandoah Valley Chapter	6	
Fort Lauderdale Chapter	3	Columbia River Chapter		7
Chicago & Illinois Midland Chapter	0	Perryville Chapter	5	

Some of these Chapters may have additional members who are local members only and not members of National. All of these will have problems in having enough Officers to meet the requirements of the National bylaws.

Respectfully submitted,

Hugh R. Harris.