

As approved by the NRHS Board on November 7, 2018

Meeting Minutes NRHS Board of Directors Lackawanna Station Hotel, Scranton, PA Saturday, October 13, 2018 Organizational Meeting

Pursuant of notice, the Board of Directors of the National Railway Historical Society, Inc. met at the Radisson Lackawanna Station Hotel, Scranton, PA on Saturday, October 13, 2018.

Call to Order - Open Session

Vice President Joseph Maloney, Jr. called the meeting to order at 1:15PM EDT.

Roll Call

Vice President Joe Maloney welcomed the Directors to this meeting. The Board attendance for this meeting was as follows:

Name	Office	Present	Absent
Al Weber	President (2018 - 2022)		E
Joseph C. Maloney, Jr.	Vice President (2016 - 2020)	А	
Roberta Ballard	Global Director (2020 - 2022)	А	
E. Steven Barry	Global Director (2018 - 2022)		E
Walter Zullig	Global Director (2016 - 2020)	Р	
Robert J. Ernst	Global Director (2016 - 2020)	А	
Marlin Taylor	Global Director (2016 - 2020)	Р	
R. Douglas Scott	District 1 Director (2018 - 2022)		E
Tony White	District 1 Director (2016 - 2020)	А	
Harold Shaak	District 2 Director (2018 - 2022)	А	
Charles Webb	District 2 Director (2016 - 2020)	А	
Jon Baake	District 3 Director (2018 - 2022)	А	
Ralph Robert Bitzer	District 3 Director (2016 - 2020)	А	
David Foster	District 4 Director (2018 –2022)	А	
Vacant	District 4 Director (2016 - 2020)		
Jim Pahris	District 5 Director (2018 - 2022)	А	
Wesley F. Ross	District 5 Director (2016 - 2020)	А	
John Goodman	District 6 Director (2018 - 2022)	А	



Duane Durr	District 6 Director (2016 - 2020)		U
Kenneth Eddy	District 7 Director (2018 – 2022)	А	
Skip Waters	District 7 Director (2016 - 2020)	Р	
Jeffrey S. Smith	District A Director (2018 - 2022)		U
Wes Weis	District A Director (2016 - 2020)	Р	
Jack Hilborn	District B Director (2018 - 2022)	Р	
Ricky Durrant	District B Director (2016 - 2020)	Р	

A= In Attendance P = Attended via phone E=Excused Absence U=Unexcused Absence

There was a quorum present in order to conduct business.

General Counsel John Fiorilla, Asst. General Counsel Scott Andes, Asst. Treasurer Carol Ann Cornelius and Comptroller Bob Heavenrich attended in person.

There were two seats open on the NRHS Board which had no candidates nominated for the 2018 election, District 4 and District 7. Two members received write-in votes on the ballots distributed to the NRHS membership. Both members are eligible to hold the seats, and both agreed to sit on the Board for the four-year term. The NRHS Board was asked to approve the write-in candidate's election to the Board.

Motion: Joe Maloney motioned and John Goodman seconded to approve the write-in election of David Foster for the District 4 Director seat. Passed by voice vote.

Motion: Jim Pahris motioned and Tony White seconded to approve the write-in election of Kenneth Eddy for the District 7 Director seat. Passed by voice vote.

There was no nomination to fill the vacant District 4 (2020) seat at this time.

Election of the NRHS Treasurer and NRHS Secretary

The current NRHS Treasurer Bob Bitzer and NRHS Secretary Bob Ernst were nominated to hold the positions for the next two-year term. Both agreed to the nominations. No other nominations were tendered.

Motion: Joe Maloney motioned and Jack Hilborn seconded to elect Bob Bitzer as NRHS Treasurer and Bob Ernst as NRHS Secretary for a two-year term. Passed by voice vote.



Approval of Convention 2018 Meeting Minutes

The minutes of the 2018 Convention Board of Directors' Meeting were approved via email and posted to the admin site on September 25, 2018.

Appointments

President AI Weber submitted a list of Service Directors and Committee appointments. Joe Maloney presented the list to the Board. (Appendix B)

Reports

Vice President - Joseph Maloney, Jr.

Joe submitted a written report prior to the meeting. (Appendix C)

Library/Office Move – All materials have been moved out of NLR in Three Rivers, MA. The shared DVARP office in Philadelphia has been closed. All materials from the DVARP office have been removed. All chapter newsletters are now being forwarded to Al Weber.

President's Report

Joe Maloney read the report submitted by President Al Weber. (Appendix D)

Within the report, AI reported the mailing address of the NRHS is changing. The new mailing address is NRHS, 505 South Lenola Road, Suite 226, Moorestown, NJ 08057. For the dues renewal process, a different address will be used; NRHS, Attn: Membership Renewal, PO Box 31074, St Louis, MO 63131.

Joe noted there may be a new group of volunteers to do the research which was handled by the group that used the DVARP office.

Treasurer – Bob Bitzer

Treasurer Bob Bitzer reviewed the financial reports (Appendix E) which were distributed prior to the meeting. The NRHS continues to be in a sound financial state.

Comptroller Bob Heavenrich reviewed the 2017 Audit Report. The report is complete and clean. However, there are corrections required to be made before it can be approved. The audit report will be presented to the Executive Committee for approval when it is revised.

2019 Budget

The proposed 2019 NRHS Budget (Appendix F) was distributed to the NRHS Board prior to the meeting. Treasurer Bob Bitzer reviewed the Budget with the Board.



Motion: Jon Baake motioned and Wes Ross seconded to approve the 2019 NRHS Budget as presented. Passed by voice vote.

Secretary – Bob Ernst

Bob submitted a written report prior to the meeting. (Appendix G)

General Counsel - John Fiorilla

John reviewed the responsibilities and duties of being a NRHS Director. Directors are responsible for the financial stability of the NRHS and oversite of its business functions. The Directors will also receive recommendations from the Advisory Council and act on the recommendations when appropriate.

Some of the NRHS policies were explained to the Board. This included the Confidentiality, Conflict of Interest and Volunteer Reporting Policies.

John gave an explanation on the changing of the NRHS mailing address. Changes at his firm are necessitating this move.

The insurance policies of the NRHS were updated to reflect the move of material out of NRL in Three Rivers, MA and the closing of the DVARP office.

John explained to the NRHS Board the function of the NRHS Fund, Inc.

Membership Records

The 2019 dues renewal notice is ready and at the printer. The mailing will happen in about two weeks.

Advisory Council – Del Kittendorf

The Advisory Council met earlier in the day and Del noted the general consensus of the AC was not in favor of the proposed Bylaws change cutting the number of Directors to seven. Del will have a representative available for the Bylaws Committee meeting on November 10, 2018.

The Advisory Council discussed and is in favor of changing Article X, Section 4 to not requiring NRHS national membership for chapter membership. This change will be given to the Bylaws Committee for consideration.

Heritage Grants – Bob Kornreich

The NRHS Fund received a grant from the Sam Freeman Trust. The amount is \$83,000 which is to be restricted to NRHS Heritage Grants. This grant is for three-years with the NRHS Fund eligible for another grant in 2021.



Bob Kornreich noted the amount received will be split for use over three years or approximately \$27,666 per year. For 2019 the amount received will be in addition to the amount listed in the 2019 NRHS Budget for Heritage Grants.

The applications for the 2019 Heritage Grants will be available in December and are due in February, 2019.

John Fiorilla expressed his thanks to Bob Kornreich for his efforts to secure the Sam Freeman Grant.

Later in the meeting after the Publications Report, Jon Baake discussed and questioned how the 2019 budget amount of \$18,000 for Heritage Grants is raised. He noted that at the 2018 Convention Banquet, \$10,000 was raised and should not be counted as part of the \$18,000 budget item. A discussion ensued on how the budget amount is developed. Donations such as the money raised at the banquet are income and are considered in creating the budget line for Heritage Grants. The Grants Program is dependent on donations and would still need to raise the additional \$8,000 to make it to the \$18,000 budget. With the Sam Freeman Grant, the Grants Program will have almost \$50,000 to operate with for 2019.

Publications

Reports were submitted by Jeff Smith, Editor *NRHS Bulletin* (Appendix H), Charles Williams, Editor *NRHS News* (Appendix I) and Val Hoski, Editor *NRHS Telegraph* (Appendix J). Val Hoski was in attendance and reviewed her report.

RailCamp – Becky Gerstung

2018 was the 20th Anniversary for RailCamp. It was another successful year for both the East and Northwest Camps. Becky gave a report to the Board. (Appendix K)

NRHS Fund – Wesley Ross

The NRHS Fund is nominating Bob Kornreich as a Trustee for the NRHS Fund Board of Trustees.

Motion: Wes Ross motioned and Bob Bitzer seconded to approve the nomination of Bob Kornreich as a NRHS Fund Trustee. Passed by voice vote.

Wes reported that the Fund has created an Investment Committee. This committee includes Bob Bitzer, James Badgely, John Fiorilla, Peter Senin, Steven Siegerist, Victor Varney and Weisley Weis.

The Fund is in progress of creating and approving its own set of investment policies.



Conventions – John Goodman

John gave an extensive report during the Advisory Council meeting, so he only had a few items to bring to the Board.

Plans for the 2019 Convention in Salt Lake City are coming together. John expects the registration material should be in place by January, 2019. The only meeting at the 2019 Convention will be the Annual Membership Meeting.

Included with the registration fee for the 2019 Convention will be a commuter rail pass which will allow attendees use of the various Salt Lake City, UT rail lines for three days. The trip on Saturday will be on the Heber Valley Railroad. Activities on Thursday and Friday will be around the Union Pacific 150th Anniversary events in Ogden and Promontory Summit.

The headquarter hotel, Radisson Hotel Salt Lake City, is reserved for 1000 room nights. There are rooms still available but some nights may be sold out.

2020 Convention

There was a short discussion regarding the location being In Fullerton, CA or East Lansing, MI. A longer discussion took place during the Advisory Council meeting.

Motion: Joe Maloney motioned and Walter Zullig seconded to select Fullerton, CA as the location of the 2020 NRHS Convention. The dates are to be determined. Passed by voice vote.

2021 Convention

Locations are still being scouted for the 2021 Convention with the East coast of Florida being considered.

Conferences - Bob Bitzer

Bob Bitzer thanked Anthony Verbyla and the members of the Lackawanna & Wyoming Valley Chapter, NRHS for hosting the NRHS this weekend.

2019 Spring Conference – March 22-24, 2019, Birmingham AL.

An advance notice of the Conference was posted to the NRHS admin site. Reservations at the host hotel, Double Tree, Birmingham are now being accepted. The registration form for the meeting will be available soon on the NRHS admin site.

2019 Fall Conference – November 8-10, 2019, Dallas, TX

Director Skip Waters is still planning the events for the Conference. He will have details for the Conference at the Spring Conference in Birmingham, AL.



2020 Spring Conference - West Chester, OH, Dates TBD

The Cincinnati Chapter, NRHS is celebrating its 50th Anniversary and is inviting the NRHS. Events are still in the planning stage.

2020 Fall Conference - TBD

The George L. Carter Chapter is working on a bid for this Conference.

2021 Spring Conference - TBD

A bid for a Conference in Raleigh, NC is being investigated.

Director Jon Baake is asking NRHS management to investigate a Conference location for the Summer of 2019 due to the early Convention and the long period between Board meetings. This is being taken under consideration.

Unfinished Business

Actions of the Executive Committee

No actions were taken by the Committee since the last meeting.

Bylaws Change

The motion was tabled at the Cumberland meeting. No action was taken at this meeting. The Bylaws Committee will meet on November 10, 2018 to discuss the proposed changes.

New Business

Chapter Withdrawal - Old North State Chapter

An email was received from David Liles and David Robinson stating that the Chapter will be dissolved.

Motion: John Goodman motioned and Jon Baake seconded to withdraw the charter of the Old North State Chapter. Passed by voice vote.

Chapter Withdrawal – Hoosierland Chapter

An email was received from Hugh Harris stating that the Chapter will be dissolved.

Motion: Wes Ross motioned and Joe Maloney seconded to withdraw the charter of the Hoosierland Chapter. Passed by voice vote.



Announcements and Discussion

General announcements were made.

Adjournment

Motion: John Goodman motioned to adjourn.

The Board meeting adjourned at 4:00PM. EDT

Respectfully Submitted:

Robert Ernst NRHS Secretary



Appendix A Members and Guests in attendance

Chapter	Last Name	First Name	Present
Arkansas-Boston Mountains Chapter	Gattis	JIm	Р
Atlanta Chapter	Kittendorf	Delmar	Α
Baltimore Chapter	Shulby	Richard	Α
Blue Ridge Chapter	Leslie	Robert	Α
Cape Cod Chapter	Scott	Ellen	Α
Cincinnati Chapter	Andes	Scott	Α
Cumberland Valley Chapter	James	Susan	Α
Delaware Valley Chapter	Mosby	Ken	Α
East Carolina Chapter	Varney	R. Victor	Α
George L. Carter	Pahris	Charlotte	Α
Gulf Curve Chapter	Lazur	Harla	Α
Inland Empire Chapter	Simanton	John	Α
Kansas City Chapter	De Roo	John	Α
Kentucky Central Chapter	Ross	Shirley	Α
Lackawanna & Wyoming Valley Chapter	Verbyla	Anthony	Α
Lancaster Chapter	Shaak	Helen	Α
Leatherstocking Chapter	Lazur	Mark	Α
Niagara Frontier Chapter	Gerstung	Rebecca	A

National Representatives A – In Person P – Via phone

505 South Lenola Road, Suite 226, Moorestown, NJ 08057-1549 E. info@nrhs.com www.nrhs.com



		1	
North Florida Chapter	Fiorilla	Marjorie	Α
North Texas Chapter	Hoski	Valli	Α
Pacific Northwest Chapter	Baker	AI	А
Philadelphia Chapter (Alt)	Senin	Peter	А
Piedmont Carolinas Chapter	Shulby	Richard	А
Potomac Chapter	Davidson	Richard	А
Roanoke Chapter	Jensen	Carl	A
Saint Louis Chapter	Gawedzinski	Ron	Α
Tacoma Chapter	Bernsten	Edward	Р
Utica & Mohawk Valley Chapter	Lazur	Mark	А

Members and Guests

Sheila Dorr Dawn Holmberg Dan Meyer Carol Ann Cornelius Diane Heavenrich Todd Nielson (Secretary, Susquehanna Chapter) John Fiorilla David Banewicz Patti Webb Bob Kornreich Frank Cornelius

Appendix B

2019 - 2020 Presidential Appointments

Executive Committee

Bob Ernst - Tony White - Jack Hilborn - Wes Ross - Walter Zullig

Membership Committee

Chair - Hugh Harris - Steven Siegerist

Assistant Secretary

Historic Grants Committee

Chair - Bob Kornreich - Larry Dyer - Richard Davidson - Walter Zullig - Ed Berntsen – Carl Jensen

RailCamp

Chair - Becky Gerstung – Tony White – Bud Thompson – William Chapman – Carl Jensen – Ellen Scott - John Cox

Bulletin Editor

Jeff Smith

Election Committee

Chair - Joe Maloney - Rick Durrant - Charles Webb - Bob Ernst - John Fiorilla

NRHS News Editor

Charles Williams

FaceBook

Charles Williams

Audit Committee

No appointees

Convention Committee

Chair - John Goodman – Skip Waters – Dawn Holmberg – Steven Siegerist - Elizabeth Alkire

General Counsel

John Fiorilla

Scott Andes - Assistant General Council

Comptroller

Bob Heavenrich

Membership Awards

CoChair - Doug Scott - CoChair - Joe Maloney - Rick Davidson

Emblem Sales

Dave Baniewicz - Peggy Sweigert

Discount List

Wes Ross

Library Slides and Films

Mitch Dakelman

NRHS Telegraph Editor

Val Hoski - Ellen Pinsky

NRHS Inspector General

Walter Zullig



NRHS VP Notes

Fall 2018 BOD Meeting

(Status as of 27 September 2018)

• Membership Awards

o NSTR

• Library Move

- Books shipped from NLR to DeGolyer 13-16 July 2018.
- C. T. Co. Interurban Lantern shipped to NRHS Lancaster Chapter Presentation ceremony took place 18 June 2018.
- Bulletins Shipped to Jeff Smith for digitizing Late-2017
- Locomotive Bell Shipped to IRM, Union, IL Early September 2018
- Paintings Shipped to Al Weber for resale Early September 2018
- PRR Filing Cabinets and SE Pennsylvania Maps Shipped to PHL Chapter Early September 2018
- Photos & 35 mm Slides More located at NLR 6 July 2018 Shipped to Dakelman in Phillipsburg, NJ – Early September 2018
- Corporate Records More located at NLR 6 July 2018 Shipped to Storage Site in Laurel, MD – early September 2018
- Western US Track Charts and ephemera NLR completed inventory Shipped to several PNW NRHS chapters – Arrived Tacoma, WA 19 September 2018.
- Need a selection committee to determine best recipient for matched pair of PRR Juniata Shops Bu.ilder's Plates from NYP&N #6.
- All NRHS materiel has been removed from NLR.

• Surprise Move from DVARP

- o DVARP hosted PHL research volunteers since NRHS left Fernley & Fernley in 2015
- Due to sharp rent increases, DVARP, in August 2018, decided to move into smaller quarters, and notified NRHS to vacate premises by 30 September 2018.
- NRHS hired NLR to ship research books to DeGolyer, and everything else to the National Museum of Transportation in Kirkwood, MO.
- Materiel is due to be shipped from DVARP on Sunday, October 7, 2018.

• 2018 Election

- Maloney & Fiorilla certified election results 20-21 August 2018.
- Voting tally is attached as separate spreadsheet.

Appendix D

President Report for Scranton BOD meeting October 2018

1) First, I want to thank all the Elections committee for the work that they did putting on the election.

Congratulations to the new board members and all please welcome them to the board. And thank you to all the continuing board members for volunteering to serve.

2) I have started the 2019 renewal process. So PLEASE renew and renew early. It helps us not have to use our overworked volunteer labor if you renew on-line but we as always will take your check.

When renewing PLEASE look at all the data fields. We still find typos and we need you to check your data. If you need help email membership@NRHS.com. When renewing via the mail please return the data sheet (sheet two) with any updates and changes to your membership data. Our volunteers will update your data when we process your renewal.

We have a new main mailing address;

National Railway Historical Society, Inc. 505 South Lenola Road Suite 226 Moorestown, N.J. 08057

We also have a special mail box for renewals

National Railway Historical Society Att: Membership Renewal PO Box 31074 St Louis, MO 63131

This PO Box will help the volunteers get your membership renewal done faster as it is close to the volunteer that takes care of the paper work.

I need to thank Capehart for all the FREE work that they have done for us. When we had to leave our last office they stepped up and helped us out in our time of need.. Thanks. to John and his mailroom staff for all the work done for us. (Sec write thankyou letter?) 3) Convention committee is working hard on the 2019 convention. Many meetings have to be attended in Ogden and Salt Lake to make this event go off without a hitch.4) We had to close our Philadelphia office the we shared with DVARP. DVARP needed to move as the rent just got to be way too much and their new location just did not

have room for us. Thank them for all the good research and work they have done over the many years for the NRHS and it's members.

Prelimanary Unaudited Report: NRHS 2018 Budget vs Actual

	Actual To 8/31/18	Approved Budget	Over Budget	Percent of Budget
Income		U	5	5
4100 · Current Year Dues 4110 · Prior Year(s) Dues 4120 · Affiliate Dues	218,785 50 250	210,000 0 0	8,785 50 250	4%
4200 · Interest	512	1,000	-488	-49%
4300 · Sales	3,328	3,000	328	11%
4400 · Convention	102,069	100,000	2,069	2%
4450 · RailCamp	47,140	45,500	1,640	4%
4800 · Unrestricted Donations	14,600	25,500	-10,900	-43%
4900 · Restricted Donations	7,202	20,000	-12,798	-64%
4999 · Other Income	90	0	90	
Total Income	394,026	405,000	-10,975	-3%
Expense				
5100 · Convention	84,928	90,000	-5,072	-6%
5200 · NRHS Bulletin	12,136	90,000	-77,864	-87%
5300 · NRHS News	11,984	22,000	-10,016	-46%
5350 · Misc. Publications	600	3,000	-2,400	-80%
5400 · Membership Records	5,486	20,000	-14,514	-73%
5600 · Meetings & Travel	3,511	13,000	-9,489	-73%
5800 · Admin. Office	3,077	5,000	-1,923	-38%
5950 · Financial Fees	1,456	5,000	-3,544	-71%
6000 · Corporate	8,168	7,600	568	7%
6050 Accounting	12,544	25,000	-12,456	-50%
6060 · Legal Fees	11,021	14,000	-2,979	-21%
6090 · Insurance	5,148	8,000	-2,852	-36%
6150 · Advertising	660	1,000	-340	-34%
6300 · Fund Raising	1,095	1,200	-105	-9%
6400 · Emblem Sales	534	2,500	-1,966	-79%
6490 · Non Emblem Sales	1,684	0	1,684	
6500 · Services	5,430	8,000	-2,570	-32%
6600 · Library Operations	6,317	0	6,317	
6650 · Rent	7,173	15,000	-7,827	-52%
6700 · RailCamp	53,664	53,000	664	1%
6800 · IT Systems	0	3,700	-3,700	-100%
6900 · IT Systems Dev.	0	3,000	-3,000	-100%
9100 · Grants	21,000	15,000	6,000	40%
9200 · Donations	1,315	0	1,315	
9311 · Film Preservation/Dup.	1,906	0	1,906	
9300 · Library Acquisitions.	0	0	0	
Total Expense	260,837	405,000	-144,163	100%
Net Income	133,188	0	133,188	

Preliminary Unaudited Report: NRHS Convention Financial Results

	Springdale	Rutland	Denver	Nashville	Cumberland [*]
	2014 Audited	2015 Audited	2016 Audited	2017 Unaudited	2018 Unaudited
Income					
4400 Convention Income	166,415	274,495	116,556	114,570	102,069
Expenses					
5110 · Printing	15,215	10,060	939	660	578
5120 · Distribution	1,012	5,668	0	0	0
5125 · Association Management Support	17,434	15,834	0	0	0
5130 · Convention Staff Travel	2,899	2,496	7,335	7,151	8,399
5155 · Financial Fees	7,410	10,848	5 <i>,</i> 590	5,545	4,500
5160 · Transportation	74,499	191,000	60,730	57,006	55,445
5170 · Insurance	15,346	23,907	10,867	5,175	5,059
5180 · Supplies / Meals	31,403	22,434	19,785	11,806	11,354
5190 · Other Convention Expense	2,179	2,450	3,051	5,148	1,208
Total Expenses	167,397	284,696	108,296	92,490	86,543
Net Income	-982	-10,201	8,657	22,080	15,526
Percent Net Income	-0.6%	-3.7%	7.4%	19.3%	15.2%

Note:

Cumberland expenses include only those bills received through 8/31/18

Preliminary Unaudited Report: NRHS Balance Sheet

ASSETS	Dec 31, 17	Aug 31, 18	Change
1000 · Cash Accounts 1180 · US Treasury Securities 1200 · Inventory 1300 · Prepaid Expenses 1462 · NRHS Fund Receivable 1098 · Undeposited Funds 1600 · Historical Items	181,091 0 11,799 2,259 40,093 31,419 14,940	184,767 40,000 18,157 966 40,289 0 14,940	3,676 40,000 6,358 -1,293 196 -31,419 0
ASSETS	281,601	299,119	17,518
LIABILITIES			
Current Liabilities			
2110 · Accounts Payable 2200 · Deferred Income 2300 · Unpublished Bulletins	8,782 90,609 25,871	13,193 2,659 0	4,411 -87,950 -25,871
Current Liabilities	125,262	15,852	-109,410
Long Term Liabilities	72,000	64,000	-8,000
Total Liabilities	197,262	79,852	-117,410
3100 · Unrestricted Assets 3200 · Temporarily Restricted Assets	83,026 1,313	214,981 4,286	131,955 2,973
3000 · Net Assets	84,339	219,267	134,928

Preliminary Unaudited Report: NRHS Fund Income and Expense

	2014 Audited	2015 Audited	2016 Audited	2017 Unaudited	Jan - Aug 18 Unaudited	TOTAL Unaudited
Income						
4200 · Interest and Dividends 4530 · Unrealized Gains and Losses 4560 · Realized Capital Gains 4800 · Unrestricted Donations	5 0 0 7,620	2 0 0 9,869	3 0 0 2,887	1,158 2,523 0 67,102	6,991 0 -2,316 13,860	8,159 2,523 -2,316 101,338
4900 · Restricted Donations						
4910 · Library 4911 · Film and Video Library 4920 · Grants to by issued by NRHS 4940 · RailCamp 4950 · Educational Program 4990 · Other Restricted Donations	0 20,000 0 0 200	55 0 1,810 208 0 0	125 5,000 2,676 2,309 200 1,200	50 9,110 18,429 48,595 27,300 286,250	0 2,145 11,113 1,055 1,000 0	230 36,255 34,027 52,167 28,500 287,650
Total 4900 · Restricted Donations	20,200	2,073	11,510	389,734	15,313	438,829
Total Income	27,825	11,944	14,400	460,517	33,848	548,533
Expense						
5600 · Travel and Meetings 5700 · Office Expenses 5950 · Financial Fees 5990 · Interest Expense 6050 · Accounting Fees 6060 · Legal Fees 6300 · Fundraising Fees 6500 · Program Services 6800 · IT 8000 · Depreciation FFE 9311 · Film Preservation	0 346 6 0 7,474 31,846 0 0 850 8,056	0 73 306 0 7,570 293 0 0 0 2,292 0	0 744 0 9,825 4,931 1,295 2,310 0 2,292 0	1,887 348 1,215 0 9,933 3,855 0 7,313 0 1,442 2,426	146 219 252 0 4,298 1,051 0 16,410 330 0 0	2,033 639 2,863 6 31,625 17,604 33,140 26,033 330 6,876 10,482
Total Expense	48,577	10,534	21,396	28,419	22,706	131,633
Net Income	-20,752	1,410	-6,997	432,097	11,142	416,900

Notes:

Unrealized capital gains are only booked at the end of the fiscal year.

Donations received during 2017 include foregiveness of a \$50,000 loan to the Fund from NRHS and the transfer of \$360,000 from NRHS to the fund.

Preliminary Unaudited Report: NRHS Fund Balance Sheet

	08/31/18	12/31/17	\$ Change	% Change
ASSETS				
Current Assets Checking/Savings 1500 · Investment Securities	154,209 326,454	164,600 288,837	-10,391 37,617	-6% 13%
TOTAL ASSETS	480,662	453,437	27,225	6%
LIABILITIES				
Loan From NRHS Accounts Payable	40,289 0	40,093 473	196 -473	1% -100%
Grants Payable to NRHS Grants Payable Library Grants Payable Film Grants Payable Grants Grants Payable - Railcamp Total Grants Payable to NRHS	330 1,387 20,389 1,568 23,673	280 1,387 5,335 312 7,313	50 0 15,054 1,256 16,360	18% 0% 282% 403% 224%
Total Liabilities	63,962	47,878	16,084	34%
Equity				
Unrestricted Net Assets	130,500	119,359	11,141	0%
Temp. Restricted Net Assets Film & Video Library Grants RailCamp Educational Program Temp. Restricted Net Assets	16,019 7,853 50,340 27,244 101,457	13,749 11,794 49,285 27,500 102,329	2,270 -3,941 1,055 -256 -872	17% -33% 2% -1% -1%
Perm. Restricted Net Assets	286,200	286,200	0	0%

Prelliminary Unaduited Report; NRHS Fund Investment Securites as of 8/31/18

	Quote	Shares	Market Value	Book Value	Gain/ Loss	Gain/Loss Percent	Dividend Yield (%)	Amount Invested (%)
Mutual Funds			value	value	2033	1 crocht		invested (70)
DoubleLine Total Return Bond Fund Class N	10.4	1,437.879	14,954	15,265	-311	-2.0	3.4	4.6
Energy Select Sector SPDR Fund	74.44	150.000	11,166	11,498	-332	-2.9	3.1	3.5
Fidelity Select Retailing Portfolio	16.61	790.830	13,136	10,534	2,602	24.7	0.2	3.2
Fidelity® International Capital Appreciation Fund	21.16	502.874	10,641	10,591	50	0.5	0.3	3.3
Fidelity® Small Cap Growth Fund	30.82	424.071	13,070	10,487	2,583	24.6	0.0	3.2
Goldman Sachs High Yield Municipal Fund Class C	9.84	2,139.377	21,051	20,434	618	3.0	2.9	6.2
Ishares S&P PFD EFT	37.84	110.000	4,162	4,154	8	0.2	5.1	1.3
Templeton Global Bond Fund Class C	11.37	1,683.208	19,138	20,059	-921	-4.6	3.9	6.0
Vanguard Consumer Staples Index Fund ETF Shares	140.05	100.000	14,005	14,604	-599	-4.1	2.5	4.5
Vanguard Telecommunication Services Index Fund ETF Shares	86.81	110.000	9,549	10,027	-477	-4.8	4.1	3.1
Vanguard Value Index Fund Investor Shares	43.21	259.332	11,206	10,740	466	4.3	2.2	3.3
Total Mutual Funds			142,078	138,392	3,686	2.7		42.1
Stocks								
AT&T Inc	31.94	725	23,157	26,104	-2,947	-11.3	6.3	8.0
BP PLC	42.88	360	15,437	15,131	306	2.0	5.7	4.7
Ford Motor Co	9.48	1,325	12,561	16,549	-3,988	-24.1	6.3	5.1
Merck & Co Inc	68.59	190	13,032	10,691	2,341	21.9	2.8	3.3
PPL Corp	29.74	1,000	29,740	28,957	783	2.7	5.5	8.9
Regions Financial Corp	19.46	500	9,730	9,330	400	4.3	2.9	2.9
South Jersey Industries Inc	33.18	300	9,954	9,369	585	6.2	3.4	2.9
Southern Co	43.78	500	21,890	22,735	-845	-3.7	5.5	7.0
Union Pacific Corp	150.62	100	15,062	13,410	1,652	12.3	2.1	4.1
Ventas Inc	59.87	200	11,974	11,967	7	0.1	5.3	3.7
Verizon Communications Inc	54.37	450	24,467	23,819	648	2.7	4.3	7.3
Total Stocks			187,003	188,062	-1,059	-0.6		57.9
Totals:			329,081	326,454	2,627	0.8		100.0



10/1/2018

2019 Proposed NRHS Budget

To the Board of Directors of the National Railway Historical Society To the Board of Trustees of the National Railway Historical Society Fund

Attached is a spreadsheet for the 2019 proposed NRHS Budget. It includes unaudited financial data for 2018 through August 31, 2018. We have provided financial projections through December 31st to be used for comparison against the 2019 budget draft. The unaudited financial summary for 2017 has been included as well.

There are six additional financial documents which are being provided both for the NRHS and the NRHS Fund. These are:

NRHS Balance Sheet NRHS Budget vs. Actual Convention results NRHS Fund Balance Sheet NRHS Fund Income / Expenses NRHS Fund Investment Securities

We have also included the <u>draft</u> of the NRHS 2017 Audit Report from RKL (formerly PG &A) who serve as the auditors for the Society. This report is currently under review by NRHS and Fund management.

I would like to thank our Comptroller, Bob Heavenrich, the NRHS Officers and Service Directors for their work in putting the Budget spreadsheet together with both current and prior year data and providing budget recommendations for 2019

Based on the projections for the remainder of 2018, it is anticipated that we will end up with a positive cash flow to our net income at year end. Some of the reasons for this are the operation of a very successful convention in Cumberland, MD, and increases in dues income because of gains in new memberships and a strong renewal rate.

The 2019 Budget is a balanced one. It has been developed using conservative management of our financial resources while continuing to provide support and services to our membership, chapters and other individuals and organizations through our educational and grant programs.

The NRHS Fund has established an Investment Committee. The investment process has begun and a portfolio developed. An unaudited report of the results is attached. The NRHS continues its Treasury bill purchase program. The goals of these investments are to insure that the Society has funding for future preservation and educational programs.

Much of the complex management work of the Society continues to be performed by a small cadre of dedicated volunteers. This volunteer work force must be expanded for several reasons. The first is to assist in the management of costs to operate our non-profit educational organization, and secondly to ensure that there are volunteers being trained to continue to do the work of the Society, both now and in the future.



A recap of the budget highlights for 2019.....

Income:

- 1. Membership is projected to experience modest increases for 2019 with more aggressive promotion of the Society and the benefits of membership.
- The 2018 convention in Cumberland generated a positive cash flow. The 2019 Salt Lake City UT, convention is projected to have reduced income due to less trip events being offered directly by the Society.
- **3.** We are planning for increases in donations in 2019 using more varied fund raising methods and through bequests.

Expenses:

- 1. In 2019 we will continue to issue four printed NRHS Bulletins. Budget has been increased to \$115,000 based on projected costs provided by the Bulletin Editor.
- 2. There will be a reduction in expenses with the donation of the NRHS library which had been housed at National Library Relocaters and the closing our Philadelphia Office at DVARP.
- 3. The 2019 Budget worksheet also shows Non-expense cash requirements (separate from the budget) for the Litigation Settlement, Award Pin Inventory and web site development.

This budget will be presented at the Board of Director's meeting for discussion and approval at the Fall Conference in Scranton, PA on October 13, 2018. Questions can be directed to the Treasurer at treasurer@nrhs.com.

Thank you for your continued support of the National Railway Historical Society.

Bob Bitzer NRHS Treasurer

	2017 Preliminary Unaudited 2018 Results / Projection								
	Actual	Actual	Approved	Expected	Projected	Over	Percent	2019	Comment
		To 8/31/18	Budget	Sept - Dec	Total	Budget			
Income			Ŭ	•			Ŭ Ŭ		
4100 · Current Year Dues	221,030	218,785	210,000	715	219,500	9,500	105%	225,000	Membership Dev. Effort
4110 · Prior Year(s)' Dues	350	50	0	0	50	50		0	Not budgeted 2018
4120 · Affiliate Dues	250	250	0	0	250	250		500	Not budgeted 2018
4200 · Interest	262	512	1,000	388	900	-100	90%	1,000	Mainly T-bill interest
4300 · Sales	3,648	3,328	3,000	173	3,500	500	117%	3,000	,
4400 · Convention	114,570	102,069	100,000	0	102,069	2,069	102%		Fewer rail events 2019
4450 · RailCamp	45,440	47,140	45,500	0	47,140	1,640	104%		Tuition increase not needed
4600 · Other Events	418	0	0	0	0	0			2017 Conference Income
4800 · Unrestricted Donations	221,929	14,600	25,500	12,700	26,900	1,400	105%		Major bequests 2017
4900 · Restricted Donations	8,343	7,202	20,000	23,949	31,151	11,151	156%	34.000	
4999 Other Income	0	90	0	0	90	90			Cash found at NRL 2018
								-	
Total Income	616,240	394,026	405,000	37,925	431,550	26,550	107%	385,000	
	,		,	.,		,		,	
Expense									
5100 · Convention	93,520	84,928	90.000	3,072	88,000	-2,000	98%	45,000	Includes preconvention travel
5200 · NRHS Bulletin	63,793	12.136	90.000	97.864	110.000	20.000	122%	115.000	
5300 · NRHS News	20,409	11,984	22,000	11.016	23.000	1.000	105%		More members
5350 · Misc. Publications	1,200	600	3,000	600	1,200	-1,800	40%	1,200	
5400 · Membership Records	19,538	5,486	20,000	16,514	22,000	2,000	110%		More members, higher expenses
5600 · Meetings & Travel	19,153	3,511	13,000	4,489	8,000	-5,000	62%	8,000	More membere, night expenses
5800 · Admin. Office	3,713	3,077	5,000	1,923	5,000	0,000	100%	5,000	
5950 · Financial Fees	3,199	1,456	5,000	4.044	5,500	500	110%		2019 dues renewals
6000 · Corporate	3,469	8,168	7,600	0	8,168	568	107%		Proxies / Ballots
6050 · Accounting	20,968	12,544	25,000	7,456	20,000	-5,000	80%		Upgrade Quickbooks 2019
6060 · Legal Fees	15,989	11,021	14,000	3.680	14.000	0,000	100%	14 000	Bylaws changes
6090 · Insurance	7,590	5,148	8,000	-370	4,778	-3,222	60%	4 000	Library Insurance not needed
6150 · Advertising	0,000	660	1,000	340	1,000	0,222	100%		Trains Mag ads
6300 · Fund Raising	1,125	1,095	1,200	0	1,000	-105	91%	1,000	Just CFC Fees
6400 · Emblem Sales	2,353	534	2,500	156	700	-1.800	28%	1.000	
6490 · Non Emblem Sales	2,000	1.684	0	316	2,000	2,000	2070		Bulletin back issues, paintings
6500 · Services	7,173	5,430	8,000	8.570	14,000	6,000	175%	15,000	Increased mem. dev. effort
6600 · Library Operations	42	6,317	0	6.000	12.317	12.317		0	Shipping Expenses 2018
6650 · Rent	14,255	7,173	15.000	2,089	9,262	-5,738	62%		End NRL, DVARP Contracts
6700 · RailCamp	53,609	53,664	53,000	8,336	62,000	9,000	117%	58,000	West Housing Outstanding 2018
6800 · IT Systems	00,000	0	3,700	0	0	-3,700	0%		Web site fees
6900 · IT Systems Dev.	0	0	3,000	1,000	0	-3,000	0%		Upgrade website (3y amort)
9100 · Grants	20.000	21,000	15,000	0	21,000	6,000	140%	18,000	Depends on donations
9200 · Donations	410,000	1,315	0	5,465	6,780	6,780	1-10/0		Transfers to fund 2017
9311 · Film Preservation/Dup.	1,387	1,906	0		4,000	4.000			Supported by donations
9300 · Library Acquisitions.	17,127	0	0	2,004	<u>+,000</u>	4,000		1,700	Bulletin PDF project 2017
Library Acquisitions.	17,127	0	0	0	0	0		0	
Total Expense	799,636	260 837	405,000	184,654	443,800	38,800	110%	385,000	<u> </u>
	100,000	200,007	+00,000	104,004	440,000	00,000	110/0	355,000	<u> </u>
Net Income	-183,397	133,188	0	-146,729	-12,250	-12,250		0	<u> </u>
	100,007	100,100	0	140,720	12,200	12,200		0	

Temporarily Restricted Funds Held by Held by Subtotal NRHS assets owed NRHS by Fund						
As of 8/31/18	NRHS	Fund		for prior NRHS transactions:	Non Expense Cash Requirements	
Library	0	0	0	330	8,000 Litigation Settlement	
Film Project	10	16,019	16,029	1,387	0 Award Pin Inv. Replenishment	
Grants	2,673	7,853	10,526	20,389	13,000 It Systems Dev (3yr amort)	
RailCamp	1,603	50,340	51,943	1,568		
RailCamp Scholarships	0	27,243	27,243	0		
Total	4,286	101,455	105,741	23,674	21,000	
Loans to NRHS Fund				40,289		
Noto: Somo totolo mov not odd	up overthe	due te round	ing	63,963		

Note: Some totals may not add up exactly due to rounding.

NRHS Secretary Report – 10/13/18

Bob Ernst

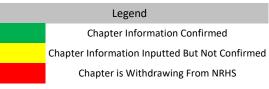
NRHS Chapter Information Project

Besides the normal duties of the Secretary I have continued work on the Chapter Information Project.

To date I have received information from 43 of 137 chapters. The attached spreadsheet is my worksheet showing which chapters have updated their information. I have begun to work with Trishah Woolley on the Chapter pages of the NRHS website. The information I have received is being transferred into the new website. Additional information can be added to the new website once operational. The chapters will be contacted when the site is ready.

Bob Ernst – NRHS Secretary

District	Chapter Number	Chapter Name
4	152	Alexander
7	188	Arkansas-Boston Mountains
4	182	Asheville
4	046	Atlanta
4	095	Augusta
3	003	Baltimore
3	136	Bergen-Rockland
6	107	Blackhawk
4	043	Blue Ridge
5	165	Bluewater Michigan
1	013	Boston
5	234	Bradford Ohio
6	144	British Columbia
2	096	Bucktail
1	183	Cape Cod
4	164	Cape Fear Railroaders
4	215	Carolina Clinchfield
7	097	Central Coast
1	020	Central New York
7	111	Central Oklahoma
2	133	Central Pennsylvania
7	141	Central Texas
1	068	Champlain Valley
4	084	Charleston
6	179	Chicago
5	110	Cincinnati
5	048	Collis P. Huntington
7	094	Colorado Midland
6	197	Columbia River
5	069	Conneaut
1	208	Connecticut Eastern
1	012	Connecticut Valley
1	161	Cornell
2	125	Cumberland Valley
6	099	Danville Junction
2	113	Delaware Valley
4	202	Delmarva
4	067	East Carolina
4	042	East Tennessee
4	162	Florida East Coast
4	196	Fort Lauderdale
5	242	George L. Carter
7	211	Grand Canyon



District	Chapter Number	Chapter Name
7	193	Great Plains
4	145	Greensboro
4	169	Greenville
7	085	Gulf Coast
1	189	Gulf Curve
4	128	Gulf Wind
3	192	Hagerstown
2	045	Harrisburg
5	060	Heart Of Dixie
5	186	Hoosierland
2	093	Horseshoe Curve
5	074	Indianapolis
6	089	Inland Empire
7	055	Intermountain
6	029	Iowa
6	240	Japan
3	158	Jersey Central
7	023	Kansas City
5	194	Kentucky Central
2	132	Lackawanna & Wyoming Valley
2	037	Lake Shore
2	001	Lancaster
1	167	Leatherstocking
2	016	Lehigh Valley
1	075	Long Island - Sunrise Trail
5	026	Louisville
5	050	Memphis
5	245	Memphis & Charleston
4	044	Miami
5	021	Midwest
4	108	Mississippi Great Southern
1	065	Mohawk & Hudson
5	057	Nashville
7	170	Nebraska Railroad Museum
1	022	New York
1	017	Niagara Frontier
4	160	North Florida
3	010	North Jersey
7	223	North Texas
6	106	North Western Illinois
6	105	Northstar
3	041	Old Dominion
4	123	Old North State
7	072	Old Pueblo

NRHS Chapter Information Worhsheet as of 07/30/2018

District	Chapter Number	Chapter Name
5	049	Old Smoky
6	127	Overland
6	032	Pacific Northwest
5	217	Paducah
3	224	Perryville
2	004	Philadelphia
4	129	Piedmont Carolinas
5	157	Pocahontas
2	205	Pocono Mountains
3	116	Potomac
2	120	Pottstown & Reading
6	073	Promontory
3	244	Raritan River
6	092	Red River Valley
7	149	Rio Grande
4	134	Rivanna
4	036	Roanoke
6	064	Saint Louis
4	151	Samuel Spencer
4	195	Shenandoah Valley
7	082	Southeast Louisiana
5		Southern Kentucky
6	147	Southern Oregon Historical Society
4	201	Suncoast
1	058	Susquehanna Valley
6	071	Tacoma
4	118	Tampa Bay
5	053	Tennessee Valley
4	033	Tidewater
7	027	Topeka
3	070	Tri-State
1	221	Twin Forks
1	171	Ulster & Delaware
1	150	Utica & Mohawk Valley
3	019	Washington DC
5	159	Watauga Valley
3	018	West Jersey
7	227	Western Colorado
1	030	Western Connecticut
5	178	Western Kentucky
3	148	Western Maryland
6	222	Western Montana
5	219	White Oak
1	225	White River Junction

NRHS Chapter Information Worhsheet as of 07/30/2018

District	Chapter Number	Chapter Name
7	031	Wichita
3	088	Wilmington
4	083	Winchester
4	040	Winston-Salem
6	025	Wisconsin
4	218	Yadkin Valley
6	212	Yaquina Pacific

NRHS Bulletin Report

Production of the 2018 issues of the *NRHS Bulletin* is getting caught up and we expect to be on schedule by January 2019. In the past few months we published the first two issues for 2018. The first contained an article on railroads of Arkansas and the second featured the color photography of O. Winston Link. Both issues have been well received by the membership.

As I prepare this report, a draft layout for the third issue of 2018 has been completed featuring an extensive article on the Wiscasset, Waterville & Farmington Railway in Maine. I expect this issue will be in member mailboxes toward the middle of November. The editorial work on the final issue of 2018 will be wrapped up in the next 2 weeks when it will head into layout. I expect it to be published in January 2019. It will feature an article on Steve Lee and the heritage program at UP illustrated by the photography of Joel Jensen.

The *NRHS Bulletin* staff has exciting content planned for calendar year 2019, the details of which will be provided in my report to the Board for the Spring 2019 meeting.

NRHS Bulletin Digitization Update

Since my last update, my focus has been on compiling missing issues from 1936 and 1937. An article in the *NRHS News* earlier this year has yielded several Chapters, organizations and individuals who have committed to providing scans to complete our archive. Once these are in hand in the next month or so, I will shift focus to determining our options for releasing a digital archive product. While I was hoping to have that proposal this fall, the compilation process took longer than expected and the proposal will not be ready until the Spring 2019 meeting. If you have any questions please reach out to *NRHS Bulletin* Editor, Jeff Smith at <u>bulletin@nrhs.com</u>.

Submitted by Jeff Smith

Report on NRHS News and NRHS Facebook page

The *NRHS News* continues to be published on a regular schedule. The .pdf issues were finished and posted in February, April, June, August and October, with the sixth and final electronic issue planned for December. Print versions were mailed to NRHS members in March and July, and work is underway on the November issue.

More chapters and organizations are submitting articles and photos for the *News*. As on Oct. 3 (well before the Oct. 10 deadline), I have enough material for the November issue. There will be more photos from the recent NRHS convention in the December issue.

All members of the *News* "team" have "re-upped" to continue their work next year. My thanks to editorial assistants Ellen Pinsky, Lynn Burshtin and Sami Williams, and contributing photographer Alex Mayes for all of their work.

The popularity of the NRHS Facebook page continues to grow at a steady pace. As of Oct. 3, the page had 3,335 likes, and the number increases by 5-20 each week. Facebook is scanned regularly (usually several times a day) for rail-related posts that can be shared on the NRHS page. An increasing number of posts are shared to other pages.

Thanks for your support.

Charles S. Williams

NRHS Telegraph Publication Status Report

by Valli Hoski, Editor. (email: <u>TelegraphVal@gmail.com</u>) October 1, 2018.

NRHS Telegraph - Publication schedule

Six issues are planned for each year, one in each odd numbered month. Publication year begins in January.

- 2018 As of September 30, 2018, five issues have been published; one issue (November) remains for 2018.
- 2019 Six issues planned, starting with January 2019.

NRHS Telegraph - News and articles deadline

Articles and news must be received by the 15th of the month preceding the issue (such as, August 15 for the September issue). Deadline may be adjusted when needed, due to NRHS conferences and conventions.

Every effort is made to publish on schedule. News, articles, content received after the deadline may be held for use in a future issue.

For content guidelines, please see "Scope of publication" below.

NRHS Telegraph - Scope of publication

Current scope and direction

The publication scope of the *NRHS Telegraph* is 'News for Leadership' The intended audience (readers) includes officers at national and chapter levels, directors, chapter representatives, and committees.

Articles, news, updates relevant to national and chapter management are welcome, in particular from:

- *NRHS* officers, directors, committee chairs, and other leadership positions.
- Chapter officers, board members, committees.

Content is expected to be unique, and not duplicate articles or news found in other *NRHS* publications. This requires collaboration of all *NRHS* publication editors.

Chapters may reuse *NRHS Telegraph* content. Use of information must be timely, accurate and current.

History of recent changes

- As of March, 2018, at Al Weber's request, the publication is specifically charged to "focus on the chapter level rather than the general membership".
- Chapters and leadership teams are encouraged to "please share information and news that would be of interest to other chapters and leadership".

Have questions about coverage, content or submissions? Please email the *NRHS Telegraph* editor Valli Hoski at <u>Telegraphval@gmail.com</u>.

RailCamp 2019 Report to Board of Directors October 13, 2018

We have now completed 20 successful years of RailCamp. Hundreds of teens have had the opportunity to attend this unique experience. Our partners have made it all possible and continue to be involved. We ask the Board for your continued support of this signature program of the NRHS.

RailCamp East hosted 24 campers from 13 states including three girls this year. Once again, the University of Delaware was used for housing and some meals. Days spent with Amtrak, the Railroad Museum of Pennsylvania and the Strasburg Rail Road provided the program that has proven to be so successful. Unfortunately, this year we had to send one camper home before the last day of activities. His parents came to pick him up. There was no injury, he simply was not mature enough for this program. No other campers were directly involved and their day went on as scheduled.

RailCamp Northwest was led by a new Director, John Cox. The 12 campers from an additional 6 states were housed at the University of Puget Sound. Amtrak, Sound Transit, Tacoma Rail, Northwest Railway Museum and the Mt. Rainier Railroad and Logging Museum presented a variety of experiences. The day was cut short with Amtrak, but a new counselor also involved with the National Historic Landmark Steam Ship Virginia V was able to arrange, on very short notice, a tour of the ship. With our programs we are at the mercy of operating railroads and need to be ready to improvise. The staff did a great job.

All partners have expressed interest in having us return in 2019. Tony White and John Cox will meet with them later this fall and confirm dates. We presented each location with framed certificates of appreciation. All partners have been sent thank you letters. To commemorate our 20th anniversary a coin was minted with a logo designed by Ken Miller of the Roanoke Chapter. In addition to this year's campers and staff these have gone out to original directors and designers of the program, past directors, counselors, campers, sponsors and Board members and everyone that participated in the programs at each location. This was a one-time expense and very well received by everyone.

Donations to RailCamp with dues continue. We had 11 returning sponsors and three new ones came onboard this year. The Monon Railroad Historical & Technical Society, the Pocono Rail Historical Society and the C.P. Huntington Chapter each sponsored campers with full tuitions. I already have promises from three additional chapters for 2019. This year twenty campers received full or partial scholarships. Only one camper requested assistance.

We had one new counselor for Northwest, Mark Miller, and two for East, Dave Bateson and Roy Wullich from Railway Passenger Car Alliance. All have expressed an interest to return next year. I have been told that there will be additional counselors for Northwest from the area reducing the expense of sending people across the country.

Prices continue to increase each year. Housing, food and transportation costs have all gone up. We have not increased the tuition for at least four years. Donations have helped keep tuition at its present level. The Committee debated the issue and decided to raise the tuition \$100, making it \$1,390 for either camp.

Realizing that only one of nearly 50 applicants asked for any assistance we felt this was not an exorbitant increase.

Appendix K

Charles Williams has been very helpful placing articles about RailCamp in the NEWS. The October issue included an article written by one of our East campers this year. There will be an article covering both camps in the December issue.

A new brochure is available. Also available are business cards not specific to a person, just the program. These are handy to give out when it is not convenient to carry around brochures. We also have a power point presentation that can be used at meetings, trains shows, railroad days, etc. Committee member Ellen Scott used this presentation recently.

The application for 2019 will be posted to the website January 1, 2019. Sponsors are asked to notify the committee by January 15th their intention to sponsor. Applications for sponsored campers are due March 1st and the final deadline is April 1, 2019.