

**NRHS**  
**ACTUAL INCOME/EXPENSE VS BUDGET 2021**  
**As of March 31, 2021**

|                                       | Jan - Mar<br>2021 | 2021<br>Budget | \$ Over<br>Budget | % of<br>Budget |
|---------------------------------------|-------------------|----------------|-------------------|----------------|
| <b>Income</b>                         |                   |                |                   |                |
| 4100 · Current Year Dues              | 164,183           | 195,000        | -30,817           | 84%            |
| 4200 · Interest and Dividends - Other | 5                 | 50             | -45               | 10%            |
| Total 4200 · Interest and Dividends   | 5                 | 50             | -45               | 10%            |
| 4390 · Other Sales                    | 48                |                | 48                | 100%           |
| 4300 · Sales - Other                  |                   | 5,000          | -5,000            |                |
| Total 4300 · Sales                    | 48                | 5,000          | -4,952            | 1%             |
| 4400 · Convention                     |                   | 45,000         | -45,000           |                |
| 4450 · RailCamp Income                |                   | 48,250         | -48,250           |                |
| 4800 · Unrestricted Donations         | 5,654             | 38,000         | -32,347           | 15%            |
| 4900 · Restricted Donations           | 1,380             | 10,000         | -8,620            | 14%            |
| <b>Total Income</b>                   | <b>171,269</b>    | <b>341,300</b> | <b>-170,031</b>   | <b>50%</b>     |
| <b>Expense</b>                        |                   |                |                   |                |
| 5100 · Convention                     | 860               | 45,000         | -44,140           | 2%             |
| 5200 · NRHS Bulletin                  | 13,601            | 100,000        | -86,399           | 14%            |
| 5300 · NRHS News                      | 4,297             | 15,000         | -10,703           | 29%            |
| 5400 · Membership Records             | 5,243             | 12,000         | -6,757            | 44%            |
| 5600 · Meetings & Travel              | 0                 | 10,000         | -10,000           |                |
| 5800 · Admin. Office                  | 673               | 0              | 673               | 100%           |
| 5950 · Financial Fees                 | 506               | 5,000          | -4,494            | 10%            |
| 6000 · Corporate                      | 0                 | 4,000          | -4,000            |                |
| 6050 · Accounting                     | 848               | 18,000         | -17,152           | 5%             |
| 6060 · Legal Fees                     | 900               | 10,000         | -9,100            | 9%             |
| 6090 · Insurance                      | 1,005             | 5,500          | -4,495            | 18%            |
| 6300 · Fund Raising                   | 510               | 1,100          | -590              | 46%            |
| 6400 · Emblem Sales                   | 0                 | 1,500          | -1,500            |                |
| 6490 · Non Emblem Sales Expense       | 35                | 400            | -365              | 9%             |
| 6520 · Membership Development         | 710               | 0              | 710               | 100%           |
| 6550 · Educational Program            | 0                 | 2,800          | -2,800            |                |
| 6590 · Other Program Services         | 613               | 0              | 613               | 100%           |
| 6500 · Services - Other               | 0                 | 10,000         | -10,000           |                |
| 6650 · Rent                           | 1,473             | 5,000          | -3,527            | 30%            |
| 6700 · RailCamp                       | 0                 | 54,000         | -54,000           |                |
| 6800 · IT Systems                     | 0                 | 2,300          | -2,300            |                |
| 6900 · IT Systems Development         | 0                 | 700            | -700              |                |
| 9100 · Grants                         | 0                 | 30,000         | -30,000           |                |
| 9200 · Donations                      | 150,000           | 0              | 150,000           | 100%           |
| 9311 · Film Preservation/Dup.         | 0                 | 9,000          | -9,000            |                |
| <b>Total Expense</b>                  | <b>181,275</b>    | <b>341,300</b> | <b>-160,025</b>   | <b>53%</b>     |
| <b>Net Income</b>                     | <b>-10,006</b>    | <b>0</b>       | <b>-10,006</b>    | <b>100%</b>    |